



GREATCHEM


**QINGDAO GREAT CHEMICAL INC.**

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# 01 Who we are

- ✓ Greatchem is an international company active in oil drilling chemicals, food additives, anti-freezing chemicals, and other related chemicals.
- ✓ Located in Qingdao China, Greatchem is one of the top chemical companies on Production, Research and Distribution for chemicals under ISO9001 system.
- ✓ Greatchem are currently supplying more than 100 kinds of products in 6 categories worldwide.
- ✓ Greatchem is the largest company for Calcium Chloride in China with annual capacity of 300,000 Mt.



This is who we are.

Our success is measured by the benefits of our clients.

**GREATCHEM**

# 02 History

**2001.05** Founded by Mr. Alex Ren, Greatchem was established in Weifang City China as a manufacturing company of Calcium Chloride for oil drilling industry.

Calcium chloride is made from the effluents of soda ash production, which used to be discharged into the Bohai Sea and caused serious pollution problem.

Under the process from soda effluents to Calcium Chloride, the pollution has been effectively eliminated. Calcium Chloride Dehydrate 77 % min Flakes and Calcium Chloride Anhydrous 94 % min are our major products, which are widely used in oil drilling, food producing, road de-icing and anti-dusts etc.

**2002.10** The office of Greatchem was moved to Qingdao China, which is one of the major port City in China.

Requested by the customers worldwide, Greatchem was providing one station solution by expanding its products list to more than 20 kinds of products including Xanthan Gum, Calcium Bromides, Potassium Formates and PHPA etc.

**2003.06** Greatchem was approved by Aramco for supplying Calcium Chloride 77 % min Flakes and won the major tender for supplying Calcium Chloride.

To be continued...

- 2004.02** Xanthan Gum D Plus was approved by Baker Hughes Inteq. Greatchem is one of the leading company for distributing Xanthan Gum in China.
- 2004. 03** Greathem was successfully won the major tender of UAE for supplying Xanthan Gum, Calcium Bromide Liquid, Calcium Chloride and PAC.
- 2005. 09** PHPA was approved by MI and began to supply to South America market.
- 2007. 06** Greatchem won the tender of OGDCL in Pakistan for supplying Calcium Bromide and Zinc Bromide.
- 2008. 05** Greatchem won the major tender of Aramco for supplying Calcium Chloride, which is a 5 + 1 Year contract.
- 2009. 09** Greatchem and Marbar in South America reached long term cooperation agreement for supplying more than 20 kinds chemicals.
- 2013. 09** Greatchem won the major tender of Aramco for supplying Calcium Chloride 77 % min Flakes and Calcium Chloride 94 % min Prills.

# 03 What we do

## Production and Distribution

- ✓ Our core business is to supplying oil drilling mud chemicals worldwide.
- ✓ A full service of producing, storing, selling and shipping to customers, and providing marketing support.
- ✓ We cover a network of over 1000 customers and sales is organized by the territorial principle.
- ✓ The sales team is trained using the knowledge, experience and principles of companies with whom we cooperate.
- ✓ With excellent organization and experienced team, we keep our brands in the top of the chemicals market.

# 04 What We Can Offer

- Oil Drilling Chemicals
- De-icing Chemicals
- Food Additives
- Swimming Pool Chemicals
- Mining chemicals
- Commercial Chemicals



# 05 Our team

✓ **Our Vision**

Become the leading chemicals company for Oil Drilling Chemicals Industry, De-icing Industry and Fertilizer Industry.

✓ **Our Mission**

Through partnership, teamwork and innovative business practices, we provide:

- Value-added service for our target customers by understanding their needs, applying our unique expertise and outstanding services.
- Distinctive representation for our suppliers by aligning our capabilities to meet their objectives through our superior market knowledge, strong customer relationships, and world distribution infrastructure.
- Growth opportunities for our employees through sustained profitability.

✓ **Our Core Values:**

Integrity, Win-Win Practice, Entrepreneurial, Thankfulness and Enjoyment





# 06 Our Objectives

✓ **Pursuit of Excellence**

We relentlessly pursue continuous improvement and excellence in projects, products, processes, and services, and define success as getting the right things done well.

✓ **Customer Service**

Good customer service helps us retain clients and generate repeat revenue. Keeping our customers happy should be a primary objective of your organization.

Provide Value-added service is our ultimate goal.

✓ **People Oriented**

We keep great focus on the quality and loyalty of our employees and we offer a stimulation work environment, also opportunities for personal development and progress with our group.



# 07 Our Portfolio

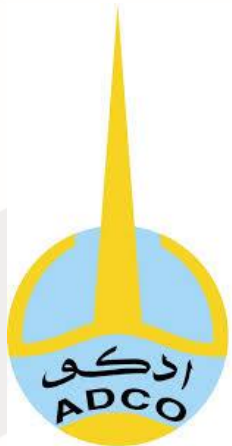


أرامكو السعودية  
Saudi Aramco

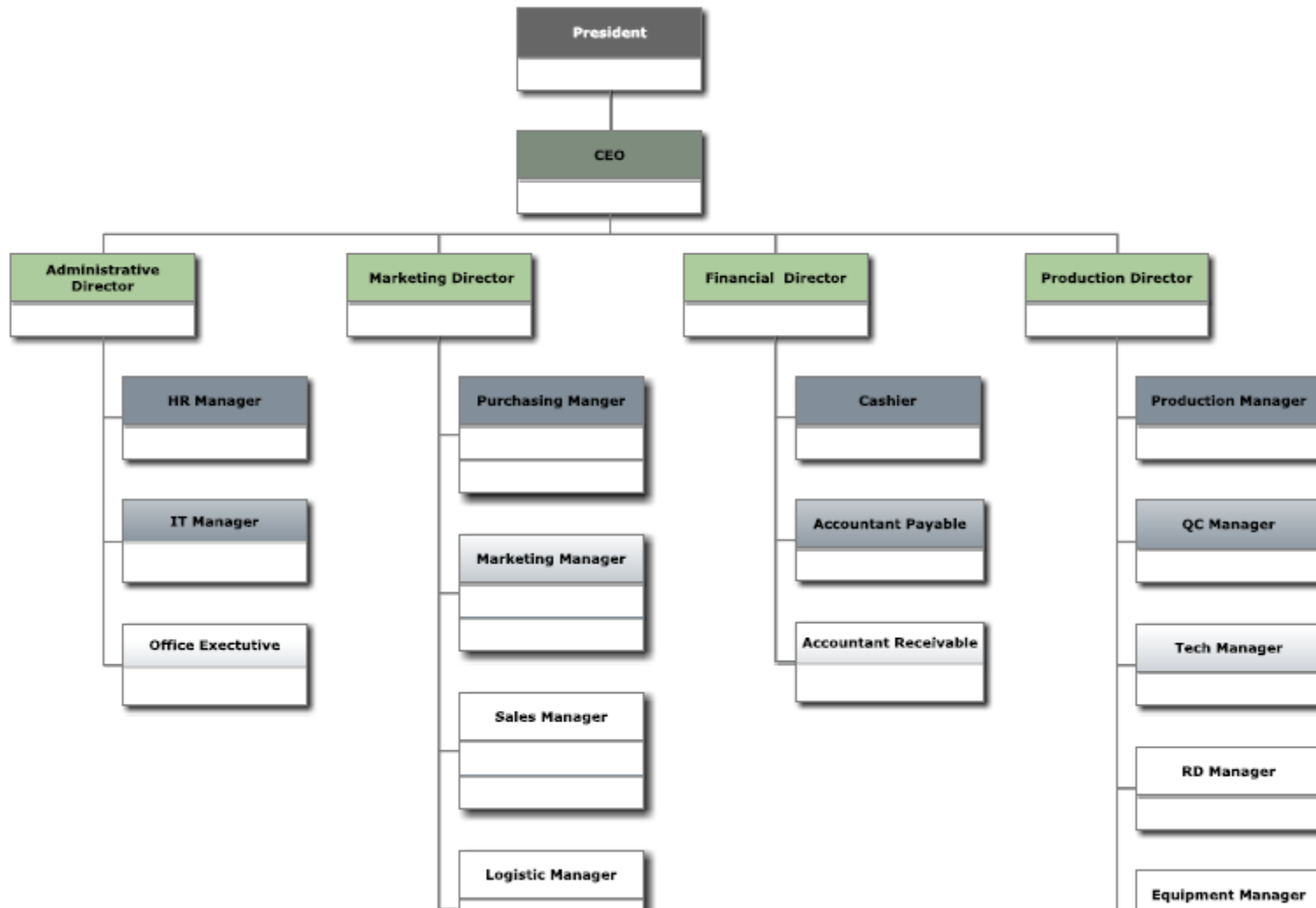
HALLIBURTON



Schlumberger




# 08 Organization chart



# 09 Certification

Certificate of Registration



This is to certify that the Quality Management System of

**QINGDAO GREAT CHEMICAL INC.**  
 Unified Social Credit Code : 913702007403959172  
 Operation Address : 5F/A, Everbright Financial Center, No.67, West Hongkong City, Shandong Province, China  
 Registered Address : No.5069, No.64, Tokyo Road, Qingdao Free Trade Zone, Shandong Province, China

applicable to

Export of chemicals(except license requirements)

has been assessed and registered by NQA against the provisions of



**ISO 9001:2015**

This registration is subject to the company maintaining a quality management system to the above standard, which will be monitored by NQA.  
 Certified Clients shall accept regular surveillance assessments, the validity of certification is subject to the positive result of audit.  
 The information of this certificate can be checked on CNCA's website (www.cnca.cn) or SNQA's website : www.snqa.com.cn

*M. Manley*  
Managing Director

Certificate Number: 402

Date: 11/07/17  
 Previous Certificate Expiry: 11/07/16  
 Reissue Date: 12/07/17  
 Valid Until: 11/07/18  
 EAC Code: 29

The use of the UKAS Accreditation Mark indicates accreditation in respect of those activities covered by the accreditation certificate number 015 held by NQA.  
 NQA is a trading name of NQA Certification Limited. Registration No 09351756. Registered Office: Warwick House, Houghton Hall Park, Houghton Regis, Dunstable.  
 This certificate is the property of NQA and must be returned on request.

Certificate of Registration



兹证明

**青岛雷特化工有限公司**  
 统一社会信用代码: 913702007403959172  
 经营地址: 山东省青岛市市南区香港西路67号光大国际金融中心5A  
 注册地址: 青岛保税区东京路64号5069号

的质量管理体系适用于

化工产品的出口业务(许可证要求除外)

已经 NQA 根据标准

**ISO 9001:2015**

审核和注册

注册要求组织必须按照上述标准保持其质量管理体系,并由 NQA 进行审核。获证组织必须定期接受监督审核并经审核合格,此证书方继续有效。  
 本证书信息可在国家认证认可监督管理委员会官方网站(www.cnca.gov.cn)上或 SNQA 查询网站: www.snqa.com.cn

*M. Manley*  
Managing Director


Certificate Number

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通标标准技术服务有限公司  
 SGS-CSTC Standards Technical Services Co., Ltd.



16F Century Yuhui Mansion  
 No. 73 Fuchang Road  
 Beijing, China  
 100038  
 Tel: (86-10) 6846 6999  
 Fax: (86-10) 6846 7979

中国 北京  
 世纪通华大厦16层  
 邮编: 100038  
 电话: (86-10) 6846 6999  
 传真: (86-10) 6846 7979

AFFILIATE CODE: F616001  
 SGS Order No.: 10015355

**INSPECTION REPORT**

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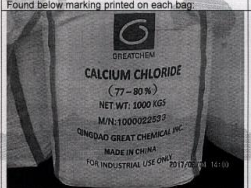
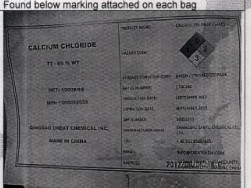
Principal : QINGDAO GREAT CHEMICAL INC  
 Declared Commodity : 15000 METRIC TONS CALCIUM CHLORIDE IN FLAKE  
 Place of Inspection : Weifang Binhai Development Zone, Weifang, China  
 Date of Inspection : September 4, 2017  
 Scope of Inspection : Visual check packing/ marking/cargo visual condition. Random sampling & analysis

In accordance with instructions received from our Principal QINGDAO GREAT CHEMICAL INC to perform the nominated inspection of the above mentioned shipment, we hereby report the following:

**CARGO CONDITION:**  
 Before inspection, above mentioned cargo in bags were stored on the ground without any coverage in the warehouse of Weifang Binhai Development Zone, Weifang, China.

**PACKING:**  
 Cargo was packed in 1-ply polypropylene plastic woven bag outer and 1-ply plastic film bag inner with string sealed mouth separately. Declared 1000 kilograms net each bag.

**MARKING:**

Found below marking printed on each bag:	Found below marking attached on each bag:
	

(to be continued)

*J. Manley*

SGSPAPER  
 18211904

This document is issued, on the Client's behalf, by the Company under its Standard Conditions of Service printed elsewhere. The Client's attention is drawn to the limitations of liability, indemnification and jurisdiction issues defined therein.

Any other holder of this document is advised that information contained herein reflects the Company's findings at the time of its inspection only and within the limits of Client's instructions. If any, the Company's sole responsibility is to the Client and this document does not exonerate parties to a transaction from exercising all their rights and obligations under the transaction documents.



# 10 Our Products



Thank you for  
your attention!

**QINGDAO GREAT CHEMICAL INC.**

No.67 West Hongkong Road Qingdao City Shandong Province 266071 China

Tel: + 86 532 8386 4805 | Fax: + 86 532 8386 1463 | E-mail: [info@greatchem.com](mailto:info@greatchem.com)

Website: [www.greatchem.com](http://www.greatchem.com)